



Communication II

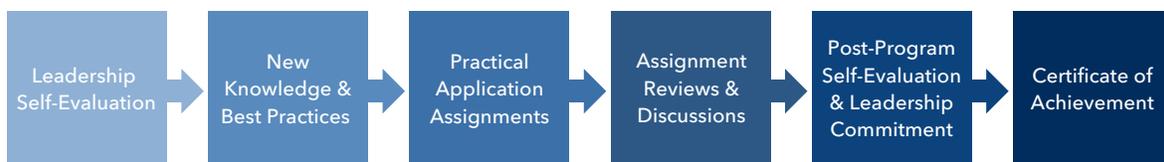
Nally Ventures invites Delaware Technical Community College's Academic Challenge Program students in grades 10th through 12th to join this fall's Communication II, Aspiring Leader Program.

As a young adult, developing a sense of identity and forming new ideas and opinions is critical to being more independent and self-reliant. Successfully interacting with peers, teachers, coaches and family can often present its own challenges. By growing in self-awareness and improving communication skills and mindsets, aspiring leaders will become more confident, competent and capable, unlocking their full potential as leaders.

CLICK HERE TO REGISTER: nallyventures.com/academic-challenge-leadership

About the Programs

By incorporating a variety of techniques that appeal to young adult learning styles, we maximize participant engagement. We use group-led discussions, Socratic methods and multimodal approaches, such as hands-on exercises, videos, breakout groups and role-playing. This program consists of six highly interactive 1.5-hour group sessions, facilitated live via Zoom on Tuesday nights from 4:00 pm to 5:30 pm. Key elements of the program include:



Communication II Sessions

(Grades 10 - 12)

- **Owning Communication Breakdowns**
 - Examine the three common causes of communication breakdowns.
 - Understand the harmful effects of ineffective communication.
 - Learn how to own breakdowns when they occur in order to repair relationships.
- **Sparking Mindful Connections**
 - Understand the 4Cs: Connect, Communicate, Collaborate and Confirm.
 - Learn how to lead the conversation and create mindful connections with others.
 - Master winning techniques to spark successful and positive communications.
- **Introduction to Temperaments**
 - Understand the four different types of temperaments as described by Keirse.
 - Examine the different temperament preferences and styles.
 - Understand the strengths of each temperament and the benefits of cognitive diversity.
- **Speaking Someone Else's Temperament Language**
 - Identify how your own temperament influences your thinking, communication and leadership style.
 - Learn the best approach for communicating with each temperament.
 - Create a script for communicating more effectively with different temperaments.
- **Engaging in Tough Conversations**
 - Gain the confidence to engage in important conversations even when they are difficult.
 - Learn the keys to navigating tough conversations.
 - Understand factors that can escalate tensions and techniques for de-escalation.
- **Leading the Conversation**
 - Learn persuasive messaging techniques.
 - Deliver a brief message to the group.
 - Identify top program takeaways and share your commitment to continuous improvement.

"My son benefited from active discussions regarding leadership in all its forms, exposure to a wide variety of successful business leaders, and interactions with the dynamic facilitators. This helped him to build enthusiasm regarding leadership and personal development."

Glenn Damanti, Principal at Federated Lighting and Parent of Student Participant

"I plan to use my newfound skills moving forward to be more engaged in my local community and hold more leadership roles in which I can work to enact the change I wish to see in the world."

High School Junior, Program Participant

"I can certainly say without a doubt that their leadership program was surely instrumental in shaping his senior year."

Brigit Taylor, General Manager of Keller Williams DE and MD, and Parent of Student Participant

"This training helped me to learn to take accountability for my words and actions as well as teaching me to support better relationships with my friends, peers, and family."

High School Junior, Program Participant

Meet the Team



Mike Nally, Founder & CEO of Nally Ventures

- 30 years of experience as a Leadership Coach
- Spent 15 years in corporate and real estate environments, ascending to multiple corporate executive positions
- Former Army Ranger
- B.A. in Military History from University of Maryland
- M.A. in Organizational Leadership from Gonzaga University
- Serves as a board member for multiple local non-profit organizations



Jen Walls, Educational Program Manager

- Program facilitator for Aspiring Leader Programs
- Curriculum developer, facilitator, and administrative support for Adult Training Programs
- Certified Secondary Educator
- B.A. in History from Washington College
- Marketing consultant and content developer

Program Details

Grades: 10th, 11th & 12th Grades

Registration Fee: \$350.00 per student

Time: 4:00 pm - 5:30 pm

Schedule: Every Tuesday for 6 weeks

Location: Zoom

Start Date: September 13, 2022

End Date: October 18, 2022

This program is limited to 20 participants.

Additional Aspiring Leader Programs

The Nally Venture's Aspiring Leader series includes the following four programs:

- Communication I (Grades 8th - 9th)
- Communication II (Grades 10th - 12th)
- Leading Yourself (Grades 9th - 12th)
- Leading Others (Grades 9th - 12th)

Please contact Academic Challenge coordinators for more information on when additional programs will be offered.

About Us

Established in 2003, Nally Ventures is an entrepreneurial company founded by Mike Nally, a real estate developer and proven leadership coach. We are a results-oriented business committed to providing solutions in order to take organizations and projects to the next level. We provide an array of services that transform executives into world-class leaders, produce a new generation of highly effective managers and team members, and navigate the maze of real estate development. At Nally Ventures, we take tremendous pride in being a team our clients can trust, respect and rely on to foster new growth for their businesses.